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## Study on Effect Theory of Price Changes with MathCAD

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### Abstract

By the computation and plotting of MathCAD, the effect theory of pricing changes is further studied, and an important conclusion is proved: Hicks demand curve and Slutsky demand curve move with the initial price changes, whereas Marshall demand curve remains invariably. This result enriches the effect theory of price changes. Moreover, MathCAD offers an auxiliary tool for practical researches, and realizes the perfect integration of economy, mathematics and computer science.

**Index Terms:** Economics; Effect of Price Changes; Demand Curves; MathCAD

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### 1. Introduction

The Marshall, Hicks and Slutsky demand curves are derived from the effect analysis of price changes. They reflect the relations between demand and price of a certain commodity in different views. The Marshall demand curves shows the total effect on demand with the price changes, whereas the Hicks and Slutsky demand curves reflect the substitute effect on demand by eliminating the corresponding income effect. Nicholson (2008) addressed the effect analysis theory with price changes of Hicks and Slutsky, and presented the solution of their demand curves. However, no literature discussed whether these three curves move with the commodity's initial price.

The effect analysis of price changes is discussed in details in this paper. By MathCAD, an important result is found that the Hicks and Slutsky demand curves move with the initial price changes, whereas Marshall demand curve remains invariably. The mathematical software MathCAD plays an important role in many fields because of its strong computation and plotting capability. However, its functions in economics research are ignored. MathCAD has its unique advantages on theory depiction, mathematical expression, geometrical graph demonstration and computation, etc, which is proved once again from the research process of this paper.

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This paper is organized as follows. In section 2, three assumptions are given and three demand curves are computed by way of MathCAD. Some important results are addressed in details in section 3. We conclude the paper in section 4.

### 2. Basic Assumptions and Determination of Three Demand Curves

In this section, three assumptions are firstly given as follows.

- (A) Monthly household consumption budget is 600.
- (B) Only two kinds of normal commodity  $X, Y$  are consumed for simplification, and  $P_Y=1$  denotes the price of commodity,  $Y$ .
- (C) The utility function of  $X, Y$  is assumed to be  $U(X, Y) = (XY)^{1/2}$ .

With the price of  $X$  decreasing from  $P_{X1}=6$  to  $P_{X2}=1.5$ , we separately calculated Hicks and Slutsky substitution effect, income effect and total effect values as shown in Fig. 1-A. And in Fig. 1-B,  $d_M, d_H$  and  $d_S$  respectively denotes the Marshall, Hicks, and Slutsky linear demand curves, while  $D_M, D_H$  and  $D_S$  as the nonlinear ones. In Fig. 1-A, the consumer's optimal choice  $E_1(X_1, Y_1)$  is determined by  $P_{X1}=6$ , which is called the reference point. And  $F_1$  in Fig. 1-B can also be derived as the reference point.

Notice that the budget constraint and utility function can be changed, which would not affect the conclusions. According to three assumptions, the utility curve bundle remains invariably as shown in all figures.

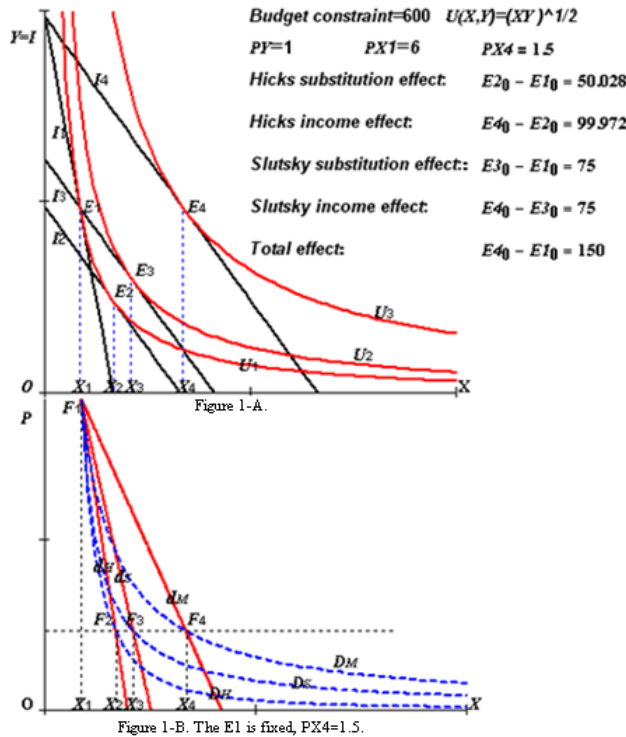


Fig. 1. (a) 1-A: (b) 1-B

In Fig. 1, the coordinates  $E_1(50, 300)$ ,  $E_2(100.28, 149.958)$ ,  $E_3(125, 187.5)$ , and  $E_4(200, 300)$  are computed by MathCAD. So  $F_1(50, 6)$ ,  $F_2(100.28, 1.5)$ ,  $F_3(125, 1.5)$ , and  $F_4(200, 1.5)$  are deduced. Here  $F_i(i=1,2,3,4)$  in

Fig. 1-B corresponds respectively with  $E_i(i=1,2,3,4)$  in Fig. 1-A, and  $F_2, F_3$  and  $F_4$  are at the same level. With three assumptions and price decreasing from  $P_{X1}=6$  to  $P_{X2}=1.5$ , MathCAD calculates the linear and nonlinear equations of three demand curves.

The linear Marshall demand curve gets through  $F_1$  and  $F_4$ , so it is easy to obtain the equation  $d_M:P=-0.03X+7.5$ . Similarly, we get the linear Hicks demand curve's equation as  $d_H:P=-0.09X+10.50$ , and linear Slutsky demand curve's equation a  $d_S:P=-0.06X+9$ . These three lines intersect at  $F_1$ .

To obtain the nonlinear demand curve equation, we assume that  $F_1$  is fixed, *i.e.*  $P_{X1}=6$ . By repeatedly changing the price  $P_{X2}$ , the corresponding coordinates are collected according to various effect values. The curve equation can be derived by fitting these coordinates by econometric method, whereas it is not accurate. By subtle use of MathCAD, three nonlinear demand curve equations are precisely derived by optimization method, and also get some important results.

The Marshall nonlinear demand curve considers the total effect and it does not rely on the reference point  $E_1$  or  $F_1$ . Suppose that the price of commodity  $X$  is  $P$ , we get the utility function  $U=[X(600-PX)]^{1/2}$  from  $PX+Y=600$ . By  $\partial U/\partial X=0$ , the Marshall nonlinear demand curve equation is obtained as  $D_M:P=300/X$ .

For Hicks nonlinear demand curve,  $P_{X1}=6$  determines the reference point  $E_1$ . Hicks points out that the constant real purchasing power refers to the original utility level unchanged. In Fig. 1-A, the original utility level, *i.e.* the utility curve  $U_1$ , is determined with  $E_1$  given. And then  $E_4$  is computed from  $P_{X2}$ . With  $E_1$  identified, corresponding to  $E_4$ ,  $E_2$  is uniquely determined, which is the intersection of the Hicks substitute effect and income effect. Therefore, the  $X$ -coordinate  $X_2$ , is uniquely determined from commodity  $X$ 's price  $P=P_{X2}$  at  $E_4$  ( $P_{X2}$  is now changeable). Now the Hicks nonlinear demand curve is obtained as above. It can be seen that the Hicks nonlinear demand curve relies on the reference point  $E_1$ .

The equivalent utility curve equation across  $E_1(50, 300)$  is  $(XY)^{1/2}=U(50, 300)=122.474$ , so  $Y=15000/X$ . Provided that the price  $P$  is changeable, *i.e.*  $E_4$  is movable, budget constraint equation is  $I=PX+Y$ , then  $I=PX+15000/X$ . By  $\partial I/\partial X=0$ , the Hicks nonlinear demand curve equation is derived as  $D_H:P=15000/X^2$ .

Similarly, the Slutsky nonlinear demand curve equation is  $D_S:P=150/(X-25)$ . In Fig. 1-B, the precise Marshall, Hicks and Slutsky nonlinear demand curves are also plotted as  $D_M, D_H$  and  $D_S$ , and they intersect at  $F_1$ .

### 3. Important Results

In this section, some important results are presented. By MathCAD, the linear and nonlinear demand curves are listed in the same graph for comparison analysis.

**Proposition 1:** If the reference point  $E_1$  is fixed, these three linear demand curves rotate around  $F_1$ . So a misunderstanding may come forth: there is not a believable demand curve in economic society. In fact, three nonlinear demand curves are the true demand curves, however, the condition that the reference point  $E_1$  is fixed cannot be ignored.

In Fig. 1 to 2, because the  $E_1$  is fixed, three nonlinear demand curves are unchanged.

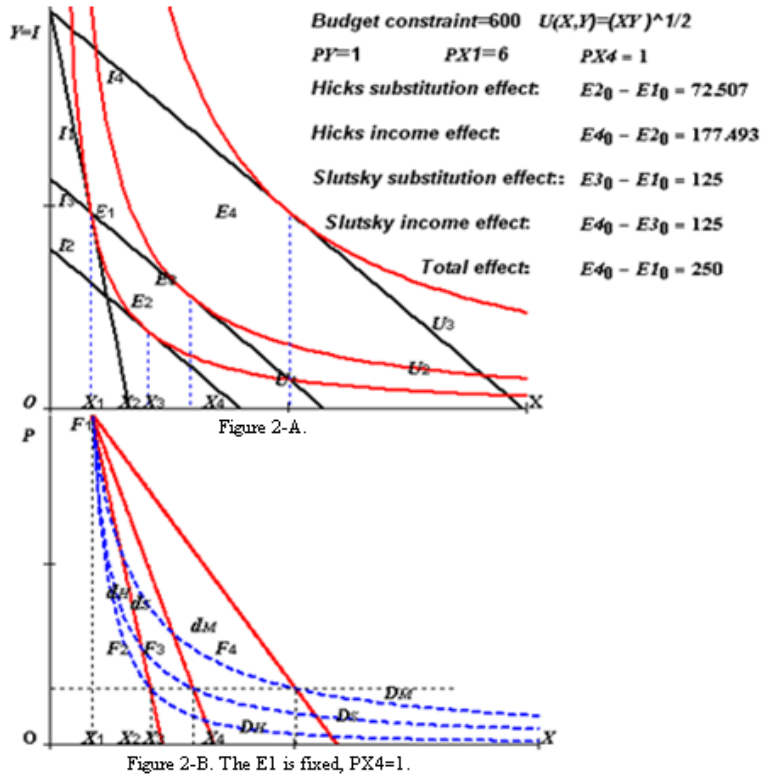


Fig. 2. (a) 2-A; (b) 2-B

**Proposition 2:** If the reference point  $E_1$  is changed, the Hicks and Slutsky nonlinear demand curves will move accordingly.

To verify this proposition, we use MathCAD to compute these three demand curves. Given  $E_1(50, 300)$  (i.e.  $P_{X1}=6$ ) as the reference point, the Marshall, Hicks and Slutsky nonlinear demand curve equations are  $D_M:P=300/X$ ,  $D_H:P=15000/X^2$ ,  $D_S:P=150/(X-25)$ . Similarly, with a new reference point  $E'_1(83.333, 300)$  (i.e.  $P'_{X1}=3.6$ ), the Marshall, Hicks and Slutsky nonlinear demand curve equations are  $D_M:P=300/X$ ,  $D_H:P=25000/X^2$  and  $D_S:P=25000/(2X-83.333)$ . For details please refer to Fig. 3 to 4. It can be seen from these figures that the Hicks and Slutsky demand curve equations change with different reference points, whereas the Marshall's remains invariable. The reason underlying is that the Hicks and Slutsky analysis eliminates the income effect. The eliminated amount is up to the position of  $E_1$ , so  $E_1$  plays a crucial role on the demand curve equations and its' position.

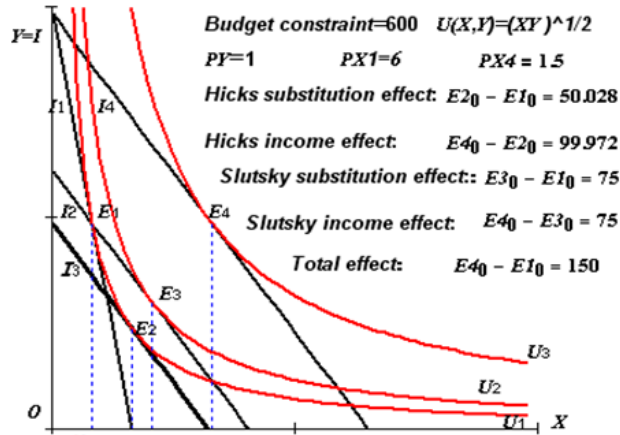


Figure 3-A.

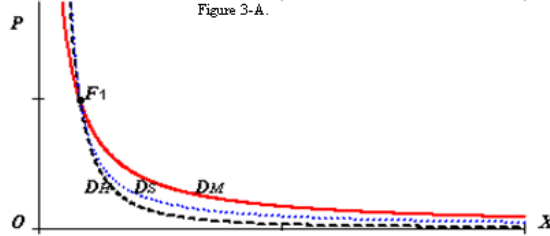


Fig. 3. (a) 3-A; (b) 3-B

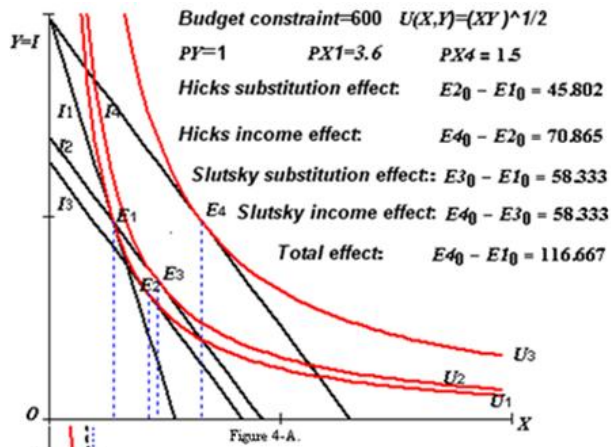


Figure 4-A.

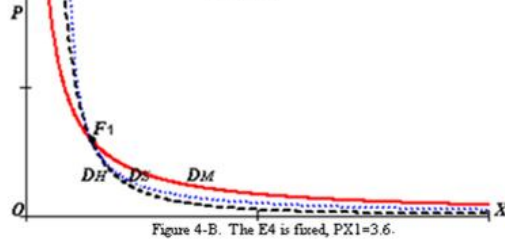


Fig. 4. (a) 4-A; (b) 4-B

Integrating proposition 1 and 2, it shows that Marshall nonlinear demand curve equation is always  $P=300/X$ , so we get the following proposition.

**Proposition 3:** The nonlinear Marshall demand curve is unchanged, and it does not rely on the reference point  $E_1$ . Provided that the consumer's preferences, consumer budget, and the price  $Y$  remain unchanged, there exists a certain Marshall demand curve in economic reality. Of course, it will change accordingly if one of these three factors changes.

**Proposition 4:** By setting strict assumptions (*i.e.* the reference point is fixed), the Hicks and Slutsky demand curves exhibit some important results, whereas the Marshall demand curve does not for its loose conditions. So the scientific analysis, such as the tax effect, can be carried on by the Hicks and Slutsky demand curves. Even if the conditions are appended, the Marshall demand curve has no capability for further research. From another view, the Marshall demand curve is widely applied for its loose conditions, while the application of Hicks and Slutsky demand curves is restricted.

#### 4. Conclusions

In this paper, the price effect analysis is discussed in details by way of MathCAD. Three nonlinear demand curve equations are derived and their graphs are precisely plotted. Some important results are obtained from comparison analysis. It is firstly found that the Hicks and Slutsky nonlinear demand curves move accordingly with the initial reference point, while the Marshall demand curve does not. This important result profits from the skillful use of MathCAD.

In many research fields, MathCAD plays an important role because of its strong computation and plotting capability. However, it is ignored in economics research. MathCAD has its unique advantages on theory depiction, mathematical expression, geometrical graph demonstration and computation, *etc.*, which is proved once again from the research process of this paper. The main functions of MathCAD are as follows.

##### 4.1. MathCAD promotes economics for further scientificity

Economic model is established to describe the relations between variables in concise form. Only when these abstract relations are visualized, the signification of the model exhibits explicitly. It is MathCAD that realizes the integration of the concise model and visual demonstration. If Professor J. Viner had the chance to use MathCAD, he would not have made the mistake about *LAC*, which was not detected until 1950. So by static plotting and dynamic demonstration, MathCAD helps us to profoundly understand the model's principles, limitations and defects.

##### 4.2. MathCAD provides a new method for empirical analysis

In empirical analysis by MathCAD, the traditional economic model can be explained from the view of mathematics, such as linear and nonlinear, derivative, inflexion, intersection, *etc.* And the derived conclusions are once again translated into economics language to describe the economic theories. We may possibly achieve valuable information from this process. The results in this paper provide a sufficient evidence of MathCAD's advantages.

##### 4.3. MathCAD can help us to understand the economics conceptions and concise theories

MathCAD can easily produce a variety of beautiful, accurate and comprehensive graphics, and also can animate the dynamic process of economic variables, which will efficiently help us to understand what we have learned. So MathCAD can be used to establish a media library for us to visually learn the abstract theories and economics conceptions.

MathCAD has strong functions and provides an important tool for scientific research. MathCAD can help to improve the research efficiency, boost the development of economics, and realize the perfect integration of economic theories, mathematics and computer science. So we should strengthen its application in economics research and empirical analysis.

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